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Report Highlights:

Brazilian sugarcane production for MY 04/05 has been revised upward to 385 mmt, up 7 percent from MY 2003/04, due to area expansion and good weather conditions. Sugar production is projected at 28.37 mmt, raw value, up 3 percent relative to our last estimate due to higher sugarcane availability and crushing oriented towards sugar production. MY 2004/05 sugar exports are projected up at 18.1 mmt, raw value. In September 2004, the WTO issued its ruling that the European Union had exceeded limits on the export of subsidized sugar in a dispute panel requested by Brazil, Thailand and Australia against the EU sugar regime.

Includes PSD Changes: Yes
Includes Trade Matrix: No
Semi-Annual Report
Sao Paulo [BR3]
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PS&D Tables

PSD Table

| Country | Brazil | | | | | | |
|-----------------------|----------------------------|------------------------|------------------------|------------------------|------------------------|----------------|--------------------|
| Commodity | Sugar Cane for Centrifugal | | | | | | (1000 HA)(1000 MT) |
| | 2003 | Revised | 2004 | Estimate | 2005 | Forecast | UOM |
| | USDA Official | Estimate [DA Official] | Estimate [DA Official] | Estimate [DA Official] | Estimate [DA Official] | Estimate [New] | |
| Market Year Begin | 05/2002 | | | 05/2003 | | 05/2004 | MM/YYYY |
| Area Planted | 5070 | 5070 | 5600 | 5600 | 0 | 6050 | (1000 HA) |
| Area Harvested | 4810 | 4810 | 5050 | 5050 | 0 | 5350 | (1000 HA) |
| Production | 321000 | 320000 | 333000 | 358900 | 0 | 385000 | (1000 MT) |
| TOTAL SUPPLY | 321000 | 320000 | 333000 | 358900 | 0 | 385000 | (1000 MT) |
| Utilization for Sugar | 162590 | 162820 | 155840 | 176940 | 0 | 194000 | (1000 MT) |
| Utilizatr for Alcohol | 158410 | 157180 | 177160 | 181960 | 0 | 191000 | (1000 MT) |
| TOTAL UTILIZATION | 321000 | 320000 | 333000 | 358900 | 0 | 385000 | (1000 MT) |

PSD Table

| Country | Brazil | | | | | | |
|------------------------|--------------------|------------------------|------------------------|------------------------|------------------------|----------------|-----------|
| Commodity | Sugar, Centrifugal | | | | | | (1000 MT) |
| | 2003 | Revised | 2004 | Estimate | 2005 | Forecast | UOM |
| | USDA Official | Estimate [DA Official] | Estimate [DA Official] | Estimate [DA Official] | Estimate [DA Official] | Estimate [New] | |
| Market Year Begin | 05/2002 | | | 05/2003 | | 05/2004 | MM/YYYY |
| Beginning Stocks | 210 | 210 | 270 | 270 | 1210 | 1290 | (1000 MT) |
| Beet Sugar Production | 0 | 0 | 0 | 0 | 0 | 0 | (1000 MT) |
| Cane Sugar Production | 23810 | 23810 | 25530 | 26400 | 27550 | 28370 | (1000 MT) |
| TOTAL Sugar Production | 23810 | 23810 | 25530 | 26400 | 27550 | 28370 | (1000 MT) |
| Raw Imports | 0 | 0 | 0 | 0 | 0 | 0 | (1000 MT) |
| Refined Imp.(Raw Val) | 0 | 0 | 0 | 0 | 0 | 0 | (1000 MT) |
| TOTAL Imports | 0 | 0 | 0 | 0 | 0 | 0 | (1000 MT) |
| TOTAL SUPPLY | 24020 | 24020 | 25800 | 26670 | 28760 | 29660 | (1000 MT) |
| Raw Exports | 9990 | 9990 | 10320 | 10820 | 11870 | 12630 | (1000 MT) |
| Refined Exp.(Raw Val) | 4010 | 4010 | 4220 | 4420 | 4830 | 5470 | (1000 MT) |
| TOTAL EXPORTS | 14000 | 14000 | 14540 | 15240 | 16700 | 18100 | (1000 MT) |
| Human Dom. Consumpti | 9750 | 9750 | 10050 | 10140 | 10250 | 10300 | (1000 MT) |
| Other Disappearance | 0 | 0 | 0 | 0 | 0 | 0 | (1000 MT) |
| Total Disappearance | 9750 | 9750 | 10050 | 10140 | 10250 | 10300 | (1000 MT) |
| Ending Stocks | 270 | 270 | 1210 | 1290 | 1810 | 1260 | (1000 MT) |
| TOTAL DISTRIBUTION | 24020 | 24020 | 25800 | 26670 | 28760 | 29660 | (1000 MT) |

Production

Sugarcane

The Agricultural Trade Office (ATO)/Sao Paulo has revised upward total Brazilian sugarcane production for MY 2004/05 (May-Apr) at 385 million metric tons (mmt), a 3 percent increase compared to the previous estimate. The center-south (CS) region is expected to contribute 325 mmt of sugarcane, up 9 percent from MY 2003/04, due to expanded area planted to sugar cane and favorable weather conditions, which enabled good development of the stocks. The CS harvest season is moving along well, and mills should catch up to compensate for the initial delay in crushing due to excessive rainfall that occurred in the May-June period. The harvest should be over in mid-December and currently no sugarcane stocks are expected to remain standing, except for the state of Parana where some area may remain uncut.

In addition, the industrial capacity in the CS does not represent an obstacle for the expected sugarcane volume to be crushed, since many sugar-alcohol mills expanded capacity and new units started operating within the past year. No industry forecast regarding the 2005/06 crop in the CS states has been released, but preliminary indications are for increased cane production relative to the current crop, due to continuous area expansion. The harvest should start in March 2005, and sugarcane will likely be diverted to alcohol initially to guarantee the supply of this derivative.

The north-northeastern (NNE) states began the crushing season in August, but the major producing states (Alagoas and Pernambuco) have only started operations. Sugarcane production for MY 2004/05 is forecast at 60 mmt, similar to the revised figure for MY 2003/04 (59.5 mmt). Note that post increased the MY 2003/04 crop figure for the NNE due to favorable weather conditions (rainfall) in January 2004 and good crop management with the use of adequate varieties and irrigation in much of the growing areas. In addition, some traditional growing regions not best suited for sugarcane growing, especially in Pernambuco, were replaced by more adequate areas, increasing the agricultural yield for the region.

The following tables show monthly sugarcane crush data for the state of Sao Paulo and the CS region for the 2000/01 to 2004/05 crops (Apr-Mar), as reported by the Sugar and Alcohol Millers Association of Sao Paulo State (UNICA). Cumulative sugarcane crushed in the CS states for current crop up to September 15 (210.8 mmt) is 3 percent below the same period last season.

Sugarcane crushed in the state of Sao Paulo (1,000 metric tons).

| Month | 00/01 | 01/02 | 02/03 | 03/04 | 04/05 |
|------------|-----------|-----------|-----------|-----------|-----------|
| April | 202.0 | 449.3 | 5,002.0 | 8,802.9 | 4,649.8 |
| May | 13,283.6 | 12,396.2 | 25,039.6 | 27,359.7 | 20,625.7 |
| June | 28,078.0 | 27,777.8 | 31,825.9 | 32,571.8 | 31,086.9 |
| July | 27,916.2 | 30,602.1 | 32,242.6 | 34,499.9 | 34,458.5 |
| August | 28,144.7 | 29,105.9 | 31,146.4 | 33,539.6 | 37,673.7 |
| September | 21,334.2 | 28,117.1 | 27,761.5 | 31,901.2 | -- |
| October | 21,513.7 | 24,232.0 | 26,931.3 | 27,211.2 | -- |
| November | 7,151.1 | 20,286.2 | 10,417.9 | 11,149.1 | -- |
| December | 620.4 | 3,421.6 | 2,061.9 | 536.6 | -- |
| January | 0.0 | 186.0 | 57.6 | 238.9 | -- |
| Cumulative | 148,243.8 | 176,574.2 | 192,486.6 | 207,811.0 | 128,494.5 |

Source: Sugar and Alcohol Millers Association of Sao Paulo State (UNICA).

Sugarcane crushed in Center-Southern Brazil (1,000 metric tons).

| Month | 00/01 | 01/02 | 02/03 | 03/04 | 04/05 |
|------------|-----------|-----------|-----------|-----------|-----------|
| April | 737.4 | 2,158.5 | 8,430.9 | 13,666.4 | 8,631.3 |
| May | 18,228.4 | 19,319.1 | 34,281.5 | 38,412.7 | 30,315.6 |
| June | 38,218.9 | 38,674.0 | 44,240.3 | 45,989.3 | 44,291.0 |
| July | 39,465.3 | 43,413.3 | 45,281.5 | 48,948.1 | 48,554.1 |
| August | 38,174.8 | 40,808.1 | 44,244.4 | 47,704.9 | 53,791.1 |
| September | 31,397.8 | 38,041.6 | 39,441.5 | 44,792.6 | -- |
| October | 28,674.8 | 32,263.0 | 36,304.6 | 38,349.3 | -- |
| November | 10,503.7 | 24,835.6 | 14,550.1 | 18,789.4 | -- |
| December | 1,667.7 | 4,315.8 | 3,393.5 | 1,881.1 | -- |
| January | 0.0 | 390.5 | 238.5 | 863.6 | -- |
| Cumulative | 207,068.8 | 244,219.5 | 270,406.7 | 299,397.3 | 185,583.0 |

Source: Sugar and Alcohol Millers Association of Sao Paulo State (UNICA).

Area

Post estimates for MY 2003/04 and MY 2004/05 sugarcane area remain unchanged. No official estimate has already been made, but area expansion is expected for the 2005/06 crop, since sugar and alcohol prices remain very attractive vis-à-vis other commodities, thus encouraging expansion. The table below shows area for sugarcane production, according to the Brazilian Institute of Geography and Statistics (IBGE), UNICA and the Agricultural Economics Institute (IEA) of the State of Sao Paulo Secretariat of Agriculture.

Sugarcane Area (1,000 ha).

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Brazil | 4,359.2 | 4,368.3 | 4,830.5 | 4,881.6 | 5,050.0 | 4,975.2 | 4,879.8 | 5,022.2 | 5,206.7 | 5,506.9 | 5,790.3 |
| Sao Paulo | 2,173.2 | 2,258.9 | 2,493.2 | 2,446.3 | 2,565.0 | 2,500.0 | 2,822.1 | 3,008.7 | 3,117.6 | 3,312.8 | 3,389.2 |

Sources: IBGE, IEA

Yields

The average yield for sugarcane production for MY 2004/05 is estimated at 72 metric tons (mt)/hectare (ha), up 1 percent compared to last season (71.35 mt/ha), due to good weather conditions and improved crop management, especially in NNE growing regions. Industrial yield is projected at 143.5 kg of TRS/MT of sugarcane, down 2 percent from the last crop's record industrial yield (146.4 kg of TRS/mt).

Sugar and Alcohol

Total Reducing Sugar (TRS) production is estimated at 55.25 mmt up 5 percent from MY 2003/04, as a consequence of increased sugarcane output. The MY 2004/05 TRS breakdown for sugar and alcohol production is projected at 50.4/49.6 percent, compared to 49.3/50.7 percent for the previous crop, showing the orientation towards sugar production, rather than alcohol, as a result of favorable international market prices. According to post contacts, the recent developments in plant efficiency and expansion place a premium on sugar production. However, the projected TRS breakdown for sugar/alcohol should not be a problem for the sector with regard to the alcohol supply for both domestic and international markets.

As a consequence, ATO/Sao Paulo projects total Brazilian sugar production at 28.37 mmt raw value, up 1.97 mmt relative to the revised estimate for MY 2003/04 (26.4 mmt). The CS states should account for 23.65 mmt raw value, with the remaining 4.72 mmt originating in the NNE. According to the Brazilian Ministry of Agriculture, Livestock and Supply (MAPA), total alcohol production for the 2003/04 crop is reported at 14.64 billion liters – 8.77 billion liters of anhydrous alcohol and 5.87 billion liters of hydrated alcohol. Total alcohol production for MY 2004/05 is projected at 15.24 billion liters – 9 billion liters of anhydrous alcohol and 6.24 billion liters of hydrated alcohol, assuming the Government of Brazil's mandated 26/74 percent alcohol/gasoline blend does not change. The expected increase in hydrated alcohol production is related to higher demand for the product, due to higher exports and the sharp increase in the sales of flex-fuel vehicles, which can be powered by both gasoline and hydrated alcohol or any proportion of the two.

The table below shows alcohol powered vehicle sales for the past years, as reported by the National Association of Vehicle Manufacturers (ANFAVEA). Note the sharp increase in sales in 2004 as a consequence of the introduction of flex-fuel vehicles in the market. Note that flex-fuel vehicle sales are greater than the number of traditional alcohol-powered vehicles being retired from the traditional fleet, pushing hydrated alcohol demand up.

Domestic Sales of Alcohol Powered Vehicles (units)

| | | | | | 2004 | | | | | | | | | | |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|--|
| 1999 | 2000 | 2001 | 2002 | 2003 | Jan | Feb | Mar | Apr | May | June | July | Aug | Sep | Cumulative | |
| 10,947 | 10,292 | 18,335 | 55,961 | 84,558 | 16,082 | 18,431 | 20,844 | 27,170 | 26,763 | 31,183 | 34,619 | 37,011 | 41,714 | 253,817 | |

Source: ANEAVEA

Source: ANFAVEA

The following tables show monthly sugar production for the state of Sao Paulo and the CS region for the 2000/01 to 2004/05 crops (Apr-Mar), as reported by UNICA. Cumulative sugar production in the CS states for the current crop up to September 15 (14.4 mmt) is similar to the same period last season (14.5 mmt).

Sugar production in the state of Sao Paulo (Metric tons, tel quel, Apr/Mar).

| Month | 00/01 | 01/02 | 02/03 | 03/04 | 04/05 |
|------------|-----------|------------|------------|------------|-----------|
| April | 5,413 | 21,120 | 299,239 | 277,632 | 237,758 |
| May | 791,387 | 696,427 | 1,553,742 | 1,664,394 | 1,283,462 |
| June | 1,740,032 | 1,802,011 | 2,260,884 | 2,220,633 | 2,103,026 |
| July | 1,876,786 | 2,245,231 | 2,463,143 | 2,592,285 | 2,567,669 |
| August | 1,863,854 | 2,231,847 | 2,480,964 | 2,716,037 | 2,998,874 |
| September | 1,408,147 | 2,087,352 | 2,180,166 | 2,642,245 | -- |
| October | 1,491,660 | 1,706,829 | 2,208,774 | 2,188,716 | -- |
| November | 464,352 | 1,316,443 | 764,557 | 841,021 | -- |
| December | 33,329 | 213,281 | 133,300 | 23,470 | -- |
| January | 0 | 7,917 | 3,139 | 23,970 | -- |
| Cumulative | 9,674,960 | 12,328,458 | 14,347,908 | 15,190,403 | 9,190,789 |

Source: Sugar and Alcohol Millers Association of Sao Paulo State (UNICA).

Sugar production in Center-Southern Brazil (Metric tons, tel quel, Apr/Mar).

| Month | 00/01 | 01/02 | 02/03 | 03/04 | 04/05 |
|------------|------------|------------|------------|------------|------------|
| April | 25,258 | 58,258 | 459,639 | 474,840 | 416,907 |
| May | 1,017,346 | 1,032,988 | 1,986,943 | 2,211,924 | 1,765,227 |
| June | 2,229,577 | 2,342,597 | 2,955,211 | 2,961,462 | 2,826,190 |
| July | 2,521,123 | 2,946,675 | 3,237,531 | 3,460,215 | 3,385,394 |
| August | 2,487,751 | 2,938,992 | 3,271,417 | 3,620,702 | 4,027,313 |
| September | 1,830,899 | 2,676,100 | 2,903,730 | 3,471,299 | -- |
| October | 1,856,717 | 2,155,273 | 2,805,862 | 2,866,947 | -- |
| November | 602,246 | 1,551,962 | 974,101 | 1,271,687 | -- |
| December | 61,513 | 239,187 | 175,043 | 75,640 | -- |
| January | 0 | 7,918 | 8,578 | 25,129 | -- |
| Cumulative | 12,632,430 | 15,949,950 | 18,778,055 | 20,439,846 | 12,421,031 |

Source: Sugar and Alcohol Millers Association of Sao Paulo State (UNICA).

The tables below show official sugarcane crush data, sugar and alcohol (anhydrous and hydrated) production by state for the 2003/04 and 2004/05 crop years, as reported by MAPA. Note that the official CS and NNE crop years are April-March and September-August, respectively. The figures show cumulative figures through August 1.

Cane, Sugar and Alcohol Production by State and Region: 2003/04 Crop
(MT and 000 Liters)

| State/Region | Cane | Sugar | Anhydrous | Alcohol | | Total |
|---------------------|-------------|------------|-----------|-----------|--|------------|
| | | | | Hydrous | | |
| Alagoas | 28,757,766 | 2,441,268 | 265,579 | 437,385 | | 702,964 |
| Amazonas | 250,881 | 17,455 | 0 | 4,375 | | 4,375 |
| Bahia | 2,136,747 | 172,105 | 30,665 | 18,985 | | 49,650 |
| Ceara | 63,907 | 5,887 | 0 | 317 | | 317 |
| Maranhao | 1,303,509 | 11,118 | 84,256 | 5,609 | | 89,865 |
| Para | 419,514 | 0 | 30,696 | 4,316 | | 35,012 |
| Paraiba | 5,017,263 | 168,151 | 126,448 | 151,315 | | 277,763 |
| Pernambuco | 17,127,958 | 1,403,186 | 213,425 | 168,235 | | 381,660 |
| Piaui | 322,802 | 0 | 18,026 | 4,347 | | 22,373 |
| Rio Grande do Norte | 2,614,068 | 173,616 | 45,880 | 48,990 | | 94,870 |
| Sergipe | 1,565,176 | 68,882 | 31,611 | 32,956 | | 64,567 |
| Tocantins | 0 | 0 | 0 | 0 | | 0 |
| NNE | 59,579,591 | 4,461,668 | 846,586 | 876,830 | | 1,723,416 |
| Espirito Santo | 2,513,438 | 54,405 | 101,593 | 49,151 | | 150,744 |
| Goiias | 13,041,053 | 668,185 | 372,658 | 273,702 | | 646,360 |
| Minas Gerais | 18,786,524 | 1,346,847 | 387,378 | 399,898 | | 787,276 |
| Mato Grosso do Sul | 8,805,710 | 402,878 | 218,297 | 254,496 | | 472,793 |
| Mato Grosso | 14,352,164 | 580,328 | 479,088 | 313,081 | | 792,169 |
| Parana | 28,594,395 | 1,858,056 | 492,490 | 712,721 | | 1,205,211 |
| Rio de Janeiro | 4,420,082 | 325,572 | 38,273 | 66,713 | | 104,986 |
| Rio Grande do Sul | 93,836 | 0 | 0 | 6,045 | | 6,045 |
| Santa Catarina | 0 | 0 | 0 | 0 | | 0 |
| Sao Paulo | 206,513,656 | 15,215,525 | 5,831,535 | 2,919,388 | | 8,750,923 |
| Center South | 297,120,858 | 20,451,796 | 7,921,312 | 4,995,195 | | 12,916,507 |
| TOTAL | 356,700,449 | 24,913,464 | 8,767,898 | 5,872,025 | | 14,639,923 |

Source: Ministry of Agriculture, Livestock and Supply, Sugar and Alcohol Dept, 08/01/04

Cane, Sugar and Alcohol Production by State and Region: 2004/05 Crop
(MT and 000 Liters)

| State/Region | Cane | Sugar | Anhydrous | Alcohol | | Total |
|---------------------|-------------|-----------|-----------|-----------|-----------|-----------|
| | | | | Hydrous | | |
| Alagoas | 0 | 0 | 0 | 0 | 0 | 0 |
| Amazonas | 24,732 | 1,383 | 0 | 66 | 66 | 66 |
| Bahia | 878,074 | 62,610 | 17,633 | 7,923 | 25,556 | 25,556 |
| Ceara | 18,362 | 1,260 | 0 | 0 | 0 | 0 |
| Maranhao | 532,618 | 4,809 | 34,216 | 2,338 | 36,554 | 36,554 |
| Para | 151,682 | 0 | 8,553 | 3,302 | 11,855 | 11,855 |
| Paraiba | 39,496 | 0 | 1,084 | 1,900 | 2,984 | 2,984 |
| Pernambuco | 0 | 0 | 0 | 0 | 0 | 0 |
| Piaui | 123,223 | 1,147 | 4,466 | 1,991 | 6,457 | 6,457 |
| Rio Grande do Norte | 0 | 0 | 0 | 0 | 0 | 0 |
| Sergipe | 0 | 0 | 0 | 0 | 0 | 0 |
| Tocantins | 0 | 0 | 0 | 0 | 0 | 0 |
| NNE | 1,768,187 | 71,209 | 65,952 | 17,520 | 83,472 | 83,472 |
| Espirito Santo | 1,288,964 | 23,411 | 54,515 | 14,687 | 69,202 | 69,202 |
| Goiias | 5,237,069 | 248,768 | 139,422 | 106,731 | 246,153 | 246,153 |
| Minas Gerais | 8,043,519 | 621,420 | 100,923 | 139,034 | 239,957 | 239,957 |
| Mato Grosso do Sul | 3,162,332 | 148,522 | 64,457 | 78,236 | 142,693 | 142,693 |
| Mato Grosso | 7,205,267 | 293,773 | 182,807 | 185,767 | 368,574 | 368,574 |
| Parana | 9,977,807 | 585,843 | 108,870 | 261,839 | 370,709 | 370,709 |
| Rio de Janeiro | 1,693,261 | 107,982 | 18,388 | 25,607 | 43,995 | 43,995 |
| Rio Grande do Sul | 19,702 | 0 | 0 | 1,049 | 1,049 | 1,049 |
| Santa Catarina | 0 | 0 | 0 | 0 | 0 | 0 |
| Sao Paulo | 85,623,027 | 5,836,141 | 1,544,234 | 1,445,776 | 2,990,010 | 2,990,010 |
| Center South | 122,250,948 | 7,865,860 | 2,213,616 | 2,258,726 | 4,472,342 | 4,472,342 |
| TOTAL | 124,019,135 | 7,937,069 | 2,279,568 | 2,276,246 | 4,555,814 | 4,555,814 |

Source: Ministry of Agriculture, Livestock and Supply, Sugar and Alcohol Dept, 08/01/04

Sugarcane, Sugar and Alcohol Prices in the Domestic Market

According to the State of Sao Paulo Sugarcane, Sugar and Alcohol Growers Council (CONSECANA), the average sugarcane price for June-August 2004 was R\$0.2131 per kg of TRS, or approximately R\$29.42 per ton of sugarcane. Note that the average price for the 2003/04 crop was reported at R\$0.2178 per kg of TRS, or approximately R\$32.54 per ton of sugarcane.

The sugar/alcohol sector is highly capitalized since producers have benefited from attractive prices for the past four years. The sector has continuously invested in area expansion, processing plants and technology. The Crystal Sugar Index released by the University of Sao Paulo's College of Agriculture "Luiz de Queiroz" (ESALQ) follows. The Index tracks crystal sugar prices in the domestic spot market. Several factors have contributed to the persistent

strong and stable sugar and alcohol prices for MY 2004/05 in spite of the expected higher volume of the crop even during the peak of the harvest season. The continuous rainfall at the beginning of the harvest season (May-June) was a factor of uncertainty for the market, which questioned if the CS would be able to crush all the volume of sugarcane potentially available. In addition, the projected decrease in India's production and the expected need to further import sugar supported steady international market prices, which has been reflected in the Brazilian market.

The demand for alcohol in the domestic market has increased as a result of increased sales of flex-fuel vehicles. These vehicles can be powered by both gasoline and hydrated alcohol or any proportion of those, and alcohol prices are much more attractive vis-à-vis gasoline prices. According to industry sources, the ratio between alcohol and gasoline prices was approximately 50 percent for the past couple of months and car owners tend to use alcohol instead of gasoline if the ratio is up to 70 percent. Moreover, Brazilian alcohol exports have exceeded initial expectations and the higher demand for the product has pushed prices up. Price equivalences for mid-May among different sugarcane products are also shown below.

Crystal Sugar Prices in the Domestic Market (Real, 50kg/bag, including tax).

| Period | 2000 | 2001 | 2002 | 2003 | 2004 |
|-----------|-------|-------|-------|-------|-------|
| January | 19.04 | 25.01 | 25.64 | 41.92 | 19.66 |
| February | 19.81 | 23.28 | 22.88 | 45.17 | 18.18 |
| March | 18.61 | 23.36 | 21.28 | 43.89 | 21.62 |
| April | 18.63 | 24.81 | 20.8 | 39.24 | 28.00 |
| May | 16.09 | 24.06 | 20.69 | 30.87 | 22.42 |
| June | 18.86 | 23.44 | 18.76 | 25.09 | 26.57 |
| July | 21.43 | 23.66 | 19.2 | 23.93 | 27.85 |
| August | 25.42 | 22.81 | 22.95 | 29.41 | 30.00 |
| September | 23.6 | 23.56 | 24.46 | 24.31 | 29.04 |
| October | 24.16 | 23.93 | 34.53 | 21.14 | -- |
| November | 24.64 | 23.78 | 40.06 | 20.38 | -- |
| December | 23.8 | 24.43 | 39.82 | 21.42 | -- |

Source: USP/ESALQ/CEPEA

Note: September 2004 refers to September 1-24

Fuel Alcohol Prices: State of São Paulo (R\$/000 liters).

| Month | Anhydrous | | | | Hydrated | | | |
|-----------|-----------|--------|----------|--------|----------|--------|--------|--------|
| | 2001 | 2002 | 2003 | 2004 | 2001 | 2002 | 2003 | 2004 |
| January | 706.17 | 621.90 | 922.03 | 633.43 | 775.65 | 729.98 | 803.02 | 561.13 |
| February | 685.22 | 614.32 | 1,024.82 | 451.61 | 724.80 | 721.13 | 876.62 | 372.62 |
| March | 634.43 | 608.22 | 1,005.16 | 390.48 | 702.94 | 704.06 | 857.81 | 341.15 |
| April | 605.27 | 608.94 | 996.71 | 462.93 | 718.45 | 710.84 | 840.26 | 415.90 |
| May | 575.60 | 570.78 | 883.79 | 541.86 | 688.92 | 491.07 | 745.22 | 472.73 |
| June | 571.12 | 483.72 | 644.80 | 628.86 | 676.63 | 406.99 | 576.24 | 536.48 |
| July | 594.72 | 469.25 | 586.23 | 678.64 | 679.02 | 387.05 | 476.43 | 580.63 |
| August | 623.85 | 493.71 | 709.35 | 756.54 | 691.50 | 421.57 | 599.60 | 653.07 |
| September | 625.90 | 569.86 | 669.34 | 774.52 | 702.60 | 484.96 | 576.70 | 654.32 |
| October | 634.88 | 650.19 | 593.17 | -- | 716.01 | 580.09 | 505.29 | -- |
| November | 629.39 | 763.92 | 650.31 | -- | 718.82 | 683.66 | 527.76 | -- |
| December | 628.38 | 780.95 | 708.84 | -- | 722.49 | 689.05 | 608.18 | -- |

Source: USP/ESALQ/CEPEA

Price Equivalence - prices paid for producers, Ribeirao Preto region, state of Sao Paulo

Anhydrous alcohol (R\$/m3 (including PIS, COFINS, not including ICMS)

560.46 594.08 627.71 661.34 694.97 728.59 762.22 795.85 829.48 863.10 896.73

Hydrated Alcohol - R\$/m3 (including PIS, COFINS and ICMS)

700.77 742.82 784.86 826.91 868.96 911.00 953.05 995.09 1,037.14 1,079.19 1,121.23

Crystal Sugar for the domestic market - R\$/50 kg bag (including, PIS, COFINS and 7% ICMS)

20.25 21.39 22.53 23.67 24.82 25.96 27.10 28.24 29.39 30.53 31.67

VHP Sugar for export market - US\$ cents/lb - FOB price, Port of Santos

5.81 6.09 6.37 6.66 6.94 7.22 7.50 7.78 8.07 8.35 8.63

Source: Datagro

Note: Price equivalence should be read for each column, parameters updated in May 10, 2004. Exchange rate = R\$2.90/1US\$

Consumption

Post estimates domestic sugar consumption for MY 2004/05 at 10.3 mmt raw value, up 2 percent from MY 2003/04, mainly reflecting population growth

Trade

Sugar Exports

The total sugar export estimate for MY 2003/04 has been revised upward to 15.24 mmt raw value, a 5 percent increase compared to the previous estimate to reflect an adjustment in the CS estimate and higher exports for the NNE, which exported 2.87 mmt, raw value. The ATO/Sao Paulo MY 2004/05 sugar export projection has been revised upward to 18.1 mmt, up 8 percent compared to the previous forecast, and up 2.86 mmt relative to MY 2003/04. The large size of the Brazilian crop and favorable sugar prices in the international market

support the higher forecast. According to post contacts, a significant percentage of export contracts have already been set.

In spite of the appreciation of the Brazilian currency since early 2003, the Real, vis-à-vis the dollar (see Exchange Rate), the Brazilian product remains quite competitive in the international markets since Brazil is the low cost sugar producer. Raw sugar exports continue to comprise the larger part of exports with approximately 70 percent of total exports. Note however, an increase of white sugar exports during the first months of MY 2004/05 due to the good premium paid for the product as a result of a smaller than expected crop in the European Union.

It is expected that one-third of the total reducing sugar (TRS) will be diverted to sugar for export for MY 2004/05. Therefore, Brazil has become more and more price dependent on the international markets. In the past, domestic sugar consumption was the more important price driver, but exports now have a proportionally greater influence on pricing.

The following tables show Brazilian sugar exports by destination for MY 2003/04 and MY 2004/05, as reported by the Brazilian Secretariat of Foreign Trade (SECEX).

Brazilian Sugar Exports by Country of Destination
(NCM 1701.11.00, MT, tel quel, US\$000 FOB)

| Country | MY 2003/04 | | MY 2003/04 1/ | | MY 2004/05 1/ | |
|--------------|------------|-----------|---------------|---------|---------------|---------|
| | Quantity | Value | Quantity | Value | Quantity | Value |
| Russia | 4,534,494 | 688,612 | 1,976,975 | 316,495 | 932,047 | 138,083 |
| Canada | 802,784 | 120,982 | 223,913 | 35,700 | 190,254 | 27,743 |
| Algeria | 495,792 | 76,106 | 172,514 | 28,461 | 269,524 | 40,544 |
| Romania | 412,591 | 64,264 | 250,250 | 40,776 | 109,392 | 16,763 |
| U.S.A. | 146,792 | 60,208 | 73,795 | 30,878 | 79,813 | 31,941 |
| Morocco | 396,161 | 59,118 | 81,800 | 13,589 | 191,954 | 28,468 |
| Nigeria | 328,550 | 48,252 | 31,770 | 5,200 | 245,746 | 35,827 |
| Egypt | 318,983 | 48,153 | 80,224 | 12,973 | 457,414 | 68,550 |
| Saudi Arabia | 276,063 | 40,963 | 74,290 | 11,625 | 242,180 | 35,418 |
| Bulgaria | 165,812 | 25,019 | 52,408 | 8,108 | 0 | 0 |
| Others | 1,044,845 | 161,266 | 163,135 | 26,199 | 746,515 | 115,954 |
| Total | 8,922,867 | 1,392,941 | 3,181,075 | 530,003 | 3,464,839 | 539,291 |

Source : Brazilian Foreign Trade Secretariat (SECEX)

Note : Numbers may not add due to rounding. 1/May-August

Brazilian Sugar Exports by Country of Destination
(NCM 1701.99.00, Metric ton, tel, quel, US\$000 FOB)

| | MY 2003/04 | | MY 2003/04 1/ | | MY 2004/05 1/ | |
|---------|------------|---------|---------------|---------|---------------|---------|
| Country | Quantity | Value | Quantity | Value | Quantity | Value |
| U.A.E. | 506,721 | 87,881 | 233,900 | 40,808 | 303,818 | 56,375 |
| Nigeria | 1,139,306 | 173,592 | 337,599 | 54,317 | 223,659 | 35,079 |
| Egypt | 166,678 | 26,714 | 0 | 0 | 176,968 | 32,713 |
| Ghana | 286,054 | 53,352 | 15,900 | 2,961 | 149,572 | 28,894 |
| Yemen | 388,324 | 67,660 | 91,951 | 16,702 | 143,811 | 25,899 |
| Syria | 203,815 | 35,591 | 78,600 | 14,345 | 136,067 | 25,172 |
| Angola | 114,000 | 20,489 | 92,000 | 16,634 | 118,010 | 22,067 |
| Georgia | 62,800 | 9,204 | 0 | 0 | 116,775 | 18,201 |
| Morocco | 149,000 | 27,272 | 0 | 0 | 101,850 | 19,653 |
| Iraq | 149,950 | 24,516 | 6,000 | 1,038 | 78,371 | 14,284 |
| Others | 2,474,736 | 422,942 | 882,126 | 159,018 | 599,985 | 115,081 |
| Total | 5,641,383 | 949,214 | 1,738,076 | 305,823 | 2,148,886 | 393,418 |

Source : Brazilian Secretariat of Foreign Trade (SECEX)

Note : Numbers may not add to rounding . 1/May-August

Alcohol Exports

Cumulative alcohol exports for MY 2003/04 are estimated at 1.05 billion liters, as reported by SECEX. According to post contacts, Brazil should export 2 billion liters of alcohol during MY 2004/05. The U.S. purchased Brazilian alcohol in March-April for delivery in May-July to take advantage of the cost competitive Brazilian product vis-a-vis high gasoline prices. Brazil has increased its sales of industrial alcohol to Japan and Korea. The product is reprocessed at destination for use by the distilled beverage and pharmaceutical sectors. The U.S. Government's Caribbean Basin Initiative (CBI) agreement, which exempts U.S. alcohol imports from the Caribbean from payment of the US\$0.54 per gallon import tariff, has also encouraged Brazilian alcohol exports to that region. Sweden and the Netherlands remain other important destinations of the Brazilian product.

Brazilian Alcohol Exports by Country of Destination
(NCM 2207.10.00, MT 000 Liters, US\$ FOB)

| Country | MY 2003/04 | | | MY 2003/04 1/ | | | MY 2004/05 1/ | | |
|-------------|------------|-----------|---------|---------------|---------|--------|---------------|---------|---------|
| | Weight | Volume | Value | Weight | Volume | Value | Weight | Volume | Value |
| South Korea | 60,993 | 75,458 | 15,534 | 2,957 | 3,659 | 819 | 230,805 | 285,544 | 53,213 |
| Japan | 17,458 | 21,599 | 3,625 | 0 | 0 | 0 | 176,139 | 217,913 | 40,402 |
| Sweden | 119,408 | 147,727 | 31,092 | 0 | 0 | 0 | 83,587 | 103,410 | 20,221 |
| Netherlands | 79,498 | 98,352 | 16,289 | 34,931 | 43,216 | 6,917 | 56,453 | 69,842 | 14,202 |
| Nigeria | 80,008 | 98,982 | 23,589 | 15,168 | 18,765 | 4,468 | 49,724 | 61,517 | 15,505 |
| Jamaica | 115,749 | 143,200 | 30,556 | 20,899 | 25,855 | 5,707 | 44,806 | 55,433 | 10,279 |
| U.S.A. | 49,938 | 61,781 | 10,764 | 0 | 0 | 0 | 25,109 | 31,064 | 6,156 |
| Mexico | 76,940 | 95,188 | 20,737 | 11,261 | 13,932 | 3,082 | 22,594 | 27,952 | 5,710 |
| Costa Rica | 43,466 | 53,775 | 11,407 | 9,443 | 11,683 | 2,696 | 19,719 | 24,395 | 4,916 |
| Ghana | 62,394 | 77,191 | 17,733 | 11,658 | 14,423 | 3,561 | 16,440 | 20,338 | 4,679 |
| Others | 112,748 | 139,488 | 34,172 | 10,962 | 13,562 | 3,823 | 22,757 | 28,155 | 6,954 |
| Total | 818,599 | 1,012,742 | 215,497 | 117,280 | 145,095 | 31,074 | 748,134 | 925,564 | 182,237 |

Source : Brazilian Foreign Trade Secretariat (SECEX)

Note : Numbers may not add to rounding, 1 liter = 0.8083 Kg 1/May-August

Brazilian Alcohol Exports by Country os Destination
(NCM 2207.20.10, MT, 000 Liters, US\$ 000 FOB)

| Country | MY 2003/04 | | | MY 2003/04 1/ | | | MY 2004/05 1/ | | |
|--------------|------------|--------|--------|---------------|--------|-------|---------------|--------|--------|
| | Weight | Volume | Value | Weight | Volume | Value | Weight | Volume | Value |
| Netherlands | 7,049 | 8,721 | 1,464 | 0 | 0 | 0 | 28,819 | 35,653 | 6,922 |
| Sweden | 4,902 | 6,064 | 1,570 | 0 | 0 | 0 | 15,281 | 18,905 | 4,458 |
| India | 5,237 | 6,479 | 1,297 | 0 | 0 | 0 | 12,198 | 15,091 | 2,891 |
| Nigeria | 14,494 | 17,932 | 3,909 | 0 | 0 | 0 | 9,258 | 11,453 | 2,355 |
| Belgium | 0 | 0 | 0 | 0 | 0 | 0 | 3,143 | 3,888 | 840 |
| Finland | 0 | 0 | 0 | 0 | 0 | 0 | 1,898 | 2,348 | 624 |
| Venezuela | 0 | 0 | 0 | 0 | 0 | 0 | 1,600 | 1,980 | 516 |
| Japan | 0 | 0 | 0 | 0 | 0 | 0 | 1,097 | 1,357 | 327 |
| Argentina | 146 | 180 | 83 | 48 | 59 | 27 | 74 | 92 | 42 |
| South Africa | 122 | 150 | 61 | 0 | 0 | 0 | 41 | 50 | 20 |
| Others | 6,739 | 8,337 | 1,945 | 3,930 | 4,862 | 1,148 | 19 | 23 | 11 |
| Total | 38,688 | 47,864 | 10,330 | 3,977 | 4,921 | 1,175 | 73,426 | 90,840 | 19,007 |

Source: Brazilian Foreign Trade Secretariat (SECEX)

Note: Numbers may not add due to rounding, 1 liter=0.8083 kg. 1/May-Aug.

Stocks

ATO/Sao Paulo estimates ending stocks for MY 2004/05 at 1.26 mmt, raw value, similar to MY 2003/04 revised ending stocks (1.29 mmt).

Policy

In September 2004, the World Trade Organization (WTO) in their ruling in a dispute brought by Brazil, Australia and Thailand against the European Union's sugar export regime, (see BR3015 for specific details), reiterated an initial verdict of early August that the EU had exceeded limits on the export of subsidized sugar. The EU, which is already reviewing its sugar regime indicated that it would appeal the ruling. Sometime in 2005, the case will be finalized, the appeal judged. If it loses its appeal, the EU must reform its policy as it has begun or face sanctions from those bringing the complaint.

UNICA expects Brazilian exports to increase by US\$ 700 million per year by 2006 with an increment of 2 million tons in Brazilian sugar exports. Brazil and Thailand should be the biggest beneficiaries of a reduction in EU sugar exports. A 4 million ton increase in refined sugar exports can be expected from Brazilian producers in the course of the decade.

Exchange Rate

Exchange Rate (R\$/US\$1.00 - official rate, last day of period)

| Month | 2000 | 2001 | 2002 | 2003 | 2004 |
|-----------|------|------|------|------|------|
| January | 1.80 | 1.97 | 2.42 | 3.53 | 2.94 |
| February | 1.77 | 2.04 | 2.35 | 3.56 | 2.91 |
| March | 1.75 | 2.16 | 2.32 | 3.35 | 2.91 |
| April | 1.81 | 2.22 | 2.36 | 2.89 | 2.94 |
| May | 1.82 | 2.36 | 2.52 | 2.97 | 3.13 |
| June | 1.80 | 2.30 | 2.84 | 2.87 | 3.11 |
| July | 1.78 | 2.43 | 3.43 | 2.97 | 3.03 |
| August | 1.82 | 2.55 | 3.02 | 2.97 | 2.93 |
| September | 1.84 | 2.67 | 3.89 | 2.92 | 2.86 |
| October | 1.91 | 2.71 | 3.65 | 2.86 | -- |
| November | 1.98 | 2.53 | 3.59 | 2.95 | -- |
| December | 1.96 | 2.32 | 3.53 | 2.89 | -- |

Source: Gazeta Mercantil.